

# Generating Energy: Poclain Hydraulics harnesses the power of Automation 360™ in multiple processes



## ORGANIZATION PROFILE

Poclain Hydraulics is an independent industrial company specialized in the design, manufacturing, and sales of hydrostatic transmissions. The company operates in highly diversified markets such as agriculture, building and construction, material handling, the industrial and highway-related sectors, the environment, and many others.

## CHALLENGE

Poclain Hydraulics needed a way to match payment deposits with their corresponding bills. The manual process required analysis, manual input, and a lot of screen time. The company also required a solution to support a new HR strategy, in which certain data couldn't be migrated to the desired software. The manual process required logging in to each employee's profile, downloading their photo, importing it into the new software, and saving it.

## SOLUTION

For many of its processes the company implemented Automation 360 on cloud leveraging 30 bots, creating additional value and time gains for business users.

## BENEFITS

100

Hours saved importing HR data

100%

Accuracy

75+

Hours saved in AR deposits

### Processes Automated

- Matching AR accounts with corresponding bills
- Migrating data between platforms

### Industry

Manufacturing

"For project owners who are hesitant, I would say that RPA is a great solution. Not only will they still have a part in their project, RPA will also give them more time to focus on the complex parts of their work."

—Claire Le Ray,  
RPA Engineer

## STORY DETAILS

To match payment deposits with their corresponding bills, IT and an internal business expert collaborated to develop the bot. The team communicated with the accounting department and collaborated to decide on which features to incorporate in their bot's function. Once the bot was built it was progressively implemented throughout the company's international locations. For Human Resources, IT developed another bot in just two days, to accurately import data from an old platform used by HR to a new one, greatly reducing time spent on that project.

These two automation successes are only part of what is driving the continued interest in automation throughout the company. Poclair's Center of Excellence (COE), developed in 2021, holds weekly meetings to share about automation opportunities, offer technical support and discuss long-term projects. The COE, which is made up of members from IT, operations, controlling, and accounting departments finds that the weekly meetings are a great way to centralize information and interest in automation from the various participating departments, as well as the rest of the company.

## THE FUTURE

Poclair's goal is to increase automations throughout the entire company and have 40 bots in production by the end of the year. It's COE also plans to add a new member from the company's engineering department. In addition to the COE's weekly meetings, the company's automation strategy and long-term goals are addressed in trimestral steering committee meetings held by the COE and the company's governance team.

"Using automation for this HR project saved us three minutes of handling per each of the company's 2000 employees, positively impacting employee satisfaction with accurate results."

—Jordan Desmarest  
IT Project Manager

### About Automation Anywhere

Automation Anywhere is a global leader in Robotic Process Automation (RPA), automating business processes with software bots performing repetitive, manual tasks, resulting in productivity gains and improved customer experience. Visit [www.automationanywhere.com](http://www.automationanywhere.com).

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